INSIDE SALES POSITION

Our company is a leading distributor of irrigation and industrial fluid handling equipment and controls. We pride ourselves on providing innovative and quality solutions to our customer’s irrigation and fluid handling needs. Our employees enjoy working with fun people and a competitive benefits package including; 401k matching, ESOP, health and dental insurance, paid vacation/holidays, short and long-term disability insurance, profit sharing, and a Section 125 Cafeteria plan.

We have an immediate full-time opening for an energetic, well-organized associate who enjoys working with people. Applicants should be achievers who can manage their time well and enjoy working on a variety of challenging task. We are currently seeking a technically oriented inside sales person who is a self-starter and can build, manage, and grow a base of customers who rely on us for products, service, and solutions.

Three to five years of experience in irrigation or landscaping related field or a college degree in Horticulture or other agriculture related field is required. Applicants should also possess basic computer skills in word processing, spreadsheet, and email applications. Computer Aided Design (CAD) experience is a plus.

If you have the proven skills, drive, determination, and desire to work for a results oriented company please contact us. Please include a separate narrative describing the most significant impact you have had in your current job.

Job Description:

Inside Sales Associates are responsible for assisting customers in a timely and accurate manner. This assistance may be in the form of providing products, technical assistance or other services provided by our company. They are responsible for insuring all paperwork and other actions are performed accurately and promptly. Inside Sales Associates should be achievers who will master our order entry, pricing, and inventory control procedures within their first 30 days.

Inside Sales Associates should engage in all business relationships in an ethical manner, using our corporate Mission, Business Objectives, and Management Philosophy as guidelines. As with any relationship, the basis for success is trust, honesty, and integrity.

Inside Sales Associates are responsible for becoming as proficient and knowledgeable as possible in all products being offered. This is achieved through educational opportunities provided by the company and through self-study on behalf of the employee.
Inside Sales Associates are expected to be part of the team effort within the entire corporation. Help others where help is needed. Maintain open lines of communication with all other employees. Treat all others as being equally important to the success of the company and be mindful of their procedures and workloads during all of your activities. Help maintain an organized and clean working environment. Follow completely all defined procedures and required paperwork. Accomplish any other tasks as may be assigned.

As an additional way of providing excellent customer service and promoting teamwork within the organization, Inside Sales Associates are sometimes asked to assist with shipping, receiving, warehousing and deliveries.